

HOW
WORLD
TRADE EXCHANGE
SUPPORTS
YOUR SUCCESS

The Duties

and responsibilities of

World Trade Exchange

That Guarantees

The success of our clients

→ Our company's

duties and responsibilities include but are not limited to:

01

Assigning a management team

to manage the Manufacturer's business account.

The management team will include the following:

- I. A Trade Director
- II. A customer Success Manager
- III. A Lawyer
- IV. A Freight and shipping manager
- V. A Travel Manager
- VI. A Due Diligence Executive
- VII. An Accountant
- VIII. An Import & Export Director
- IX. A Trade Broker
- X. An Administration Manager
- XI. A Payment Processor
- XII. A Counter-trade Director.

02

Consulting with the Manufacturer

to determine the sales and delivery schedule for their products, delivery requirements, timing, ideal buyer's profile, buyers' locations, etc.

03

Analyzing Manufacturer's complete product

inventory and production capacity to plan for the creation of the bills of sale and sales/trade vouchers for their products.

04

Planning the whole sales process

over a 12-month period for the Manufacturer's business.

05

Obtaining and providing

the Manufacturer with market forecast information regarding their products.

06

Identifying the best

and ideal buyers from our network and distribution channel.

07

Investigating inquiries

received from potential buyers on behalf of the Manufacturer.

08

Providing advice to Manufacturer

regarding the **probable financing requirements** and financing sources for acquisition of products by potential customers.

10

Maintenance of contact,

communications and liaison with government officials and obtaining necessary licenses, permits and authorizations in compliance with the law, regulations and ordinances in the territory of our buyers.

12

Making presentations

/introductions to, and arranging **meetings with potential buyers.**

14

Purchasing manufacturer's products

We will **buy and pay for Manufacturer's products** with trade dollars in exchange for a bill of sale.

16

Securing our buyer's

purchase order or commitment to buy Manufacturer's products.

18

Providing a written report

within 24 hours to Manufacturer setting forth the sales closed, potential sales in the future, information relating to commercial conditions in the territory of our buyers, the financial and credit status of buyers.

20

Preparing and developing

of all the relevant documentation and contracts that will cover the scope of the business transactions between the Manufacturer and buyers, to make sure that they're successful and we exceed their expectations.

09

Providing advice and assistance

to Manufacturer on compliance with laws, regulations, business and financial practices in the territory of our buyers.

11

Assisting Manufactures

in the **preparation and submission of presentations** and quotations for Orders.

13

Assisting the Manufacturer

in negotiation with our buyers, arranging and coordinating demonstration of Products

15

Monetizing manufactruer's products

We will create trade dollar vouchers to **monetize the bill of sale of the Manufacturer's products to us.** We will then resell the trade dollar vouchers to secondary buyers who will redeem the trade dollar vouchers for products.

17

Soliciting and forwarding

or placing of orders with Manufacturer and the performance of other functions required to achieve the sales goal proposed to the Manufacturer.

19

Providing essential information

necessary to enable Manufacturer to manufacture or supply products to the required specifications, safety codes, regulations and requirements in the territory of our buyers.

21

Assisting Manufacturer's installation

of products and the provision of services regarding the demonstrations where necessary.

22

Achieving the minimum sales

requirements of products as set forth in the proposal sent to the Manufacturer.

24

Assisting Manufacturer

in **transmitting technical information and providing advice** and assistance concerning the implementation of technical products.

26

Providing logistical and support

services in the territory of our buyers, including but not limited to **helping Manufacturer in arranging and providing lodging, office space, equipment,** translation, transportation, communications, facilities and other related support activities.

28

Providing other assistance

in **arranging and coordinating** demonstration of Products.

30

Doing 100% of the work involved for you in the following ways:

A. PLAN:

We will create an export **management and compliance plan** for your company.

B. EXPORT PAPERWORK:

100% of the work involved in filling out all that tedious export paperwork **would be done for you accurately and quickly** without hassle.

C. AMS:

We will file documents electronically through the Automated Export System (AES).

D. REGULATIONS & COMPLIANCE:

We will screen your shipments against current export regulations to **avoid fines and other penalties.**

E. MONITOR:

We will identify and document each step in your export process to ensure that the **'export management and compliance plan for your company'** is being followed strictly.

23

Providing Manufacturer's

customers presales and post-sales customer services.

25

Assisting Manufacturer

in **training programs** and the provision of Manufacturer's personnel and other assistance.

27

Providing information and recommendations

concerning local subcontractors that might be necessary for construction, installation, maintenance, service or application of their products.

29

Bearing all expenses

incurred relating to the implementation and performance of our duties and responsibilities, including but not limited to:

- I. The expenses incurred** in fulfilling our duties and responsibilities
- II. costs, expenses and salaries** of our management personnel associated with establishing and maintaining Manufacturer's business account
- III. advertising and promotion expenses;** and
- IV. all taxes, duties, tariffs or charges** that may be imposed on us while fulfilling our duties and responsibilities.

We will also

generate and send
you shipment reports within any date range,
at your request.